

Virgil L. Schmitt

1727 North Isett Avenue
Muscatine, Iowa 52761-9763
(319) 264-8781

- PERSONAL CHARACTERISTICS:** Effectively meet and work with people.
Able to "juggle" numerous projects at once.
Carry projects through to completion.
Able to speak with expertise on numerous crops-related topics.
Strongly believe in accuracy and clarity in delivery of information.
Approach work with great enthusiasm.
- EXPERIENCE:** Created teaching materials and taught at numerous meetings and field days annually in all aspects of crop production and protection, including, but not limited to, soils and soil fertility, pest (weed, insect, and disease) management, tillage, crop (corn, soybean, forage, small grain) production and management, and seed selection.
- Trouble-shot numerous fields annually at the request of dealers and producers, averaging over 100 field visits per year.
- Conducted research and demonstration plots at one demonstration farm, one university research and demonstration farm, and in producer fields annually, emphasizing effectiveness, economic viability, and environmental soundness of various crop production practices.
- Responded to nearly 2,000 telephone and office callers annually.
- Created teaching materials and taught classes and/or seminars in agricultural economics, law, computers, marketing, machinery management, agricultural mechanics, soils, soil conservation, crop production and protection, swine production, horticulture, water quality, pesticide safety, and various other agriculturally related topics.
- Used computers for projections and record keeping and analysis in educational and real-life settings.
- Served as Agriculture Department Chairperson in a multi-teacher program with responsibilities for staff supervision, budget, scheduling, etc.
- Networked with various private and public agencies in establishing cooperative ventures, such as the Eastern Iowa Conservation Tillage Show, Spring Lawn and Garden Expo, Toxic Clean-up Days, Celebrations of Agriculture, research and demonstration projects, Rural Resource Committees, etc.

Prepared and marketed agricultural software for Apple computers, with responsibility for new thrusts, money management, and advertising. Marketed agricultural software for MS/DOS computers.

Fielded telephone and office callers' questions in all agricultural topics in Linn County.

Coordinated the Master Gardener Volunteer Program in Linn County.

Coordinated students on Cooperative Work Experience.

Recruited clients for programs.

Advised various youth and adult groups related to the program being conducted.

Maintain on-going management interest in the home farm.

EMPLOYMENT: October 1992 to present – Extension Field Agronomist, University Extension and Outreach, Iowa State University, Ames, Iowa.

May 1988 to September 1992 - Linn County Extension Agriculturist, Cooperative Extension Service, Iowa State University, Ames, Iowa.

August 1978 to April 1988 - Farm Management Specialist and Agriculture Instructor/Coordinator, Muscatine Community College, Muscatine, Iowa.

November 1976 to June 1977 - Research Assistant, Department of Agricultural Education, Iowa State University, Ames, Iowa.

July 1973 to October 1976 - Extension 4-H and Youth Leader, Butler and Grundy Counties, Cooperative Extension Service, Iowa State University, Ames, Iowa.

July 1972 to June 1973 - Vocational Agriculture Instructor, Reinbeck Community Schools, Reinbeck, Iowa.

EDUCATION: Master of Science - Agricultural Education
Iowa State University
Ames, Iowa (November, 1977)
GPA: 3.73

Bachelor of Science - Agricultural Education
Iowa State University
Ames, Iowa (February, 1972)
GPA: 3.47

Muscatine Senior High School
Muscatine, Iowa (May, 1968)

HONORS:

Elected to:

Phi Eta Sigma (1969) - Treasurer 1969 - 1970
Phi Kappa Phi (1971)
Alpha Zeta (1971)
Gamma Sigma Delta (1972)

Received:

Iowa FFA Distinguished Service Award (1987)
Iowa State University Extension Association PRIDE (Public Relations in Daily Extension) (1992) Award
Epsilon Sigma Phi Mid-career Award (1996)
Epsilon Sigma Phi Meritorious Service Award (1999)
Iowa State University Meritorious Service Award (2004)
Iowa State University Excellence in Agricultural Extension Programs – Crops Award (2004)

PROFESSIONAL ORGANIZATIONS:

Iowa State University Extension Association / Iowa State University Council of Extension Professionals (1988 - Member of Personnel Committee (1991 -1992) Member of Issues and Concerns Committee (2003 – Chair (2004)
Iowa State University Professional and Scientific Council (2005 – 2011
Member of Compensation and Benefits Committee (2005 - 2011, chair 2006 - 2011
National Association of County Agricultural Agents (1988 – American Society of Agronomy (2004 -
Iowa State Education Association (1972 - 1973, 1978 – 1991)
Local Chief Negotiator (1980 - 1982)
Local President (1982 - 1984)
UniServ Unit President (1984 - 1988)
ISEA Higher Education Standing Committee (1984 – 1991)
Chairperson (1986 - 1991)
National Education Association (1972 - 1973, 1978 – 1991)

REFERENCES:

Available upon request.